

Lunch & Learn – Travel Edition

Travel Agent Benefits & Perks

I. Travel Agent Credentials

- a. PTA Certificate – Back Office
- b. Business Cards
- c. CLIA Card (Embarc ID) – <https://www.cruising.org/myclia/embarc-id-benefits>
- d. IATAN Card - <http://www.iatan.org/accreditation/idcard/pages/benefits.aspx>

II. How Do I Specialize?

- a. Vendor TA Websites
 - i. Disney Travel Agents - <https://www.disneytravelagents.com>
 - ii. Princess Cruises Line - <https://book.princess.com/BookingSystem/login.page>
 - iii. Carnival Cruise Line – www.goccl.com
 - iv. Royal Caribbean – www.cruisingpower.com
 - v. Norwegian - <http://www.norwegiancentral.com>
 - vi. AM Resorts - <https://amrewards.amragents.com/>
 - vii. Windjammer Landing - <http://www.windjammerspecialist.com/>
 - viii. Marriott - <https://hotelexcellence.marriott.com/home>
 - ix. Hilton - <http://www.travelagents.hilton.com/>
 - x. Starwood Pro – www.starwoodpro.com
 - xi. Omni Hotels & Resorts - <https://www.omnicconnection.com/>
 - xii. Universal Studios - <https://www.universaltravelagents.com/en/us/>
- b. Travel Agent Academy - <http://www.travelagentacademy.com/>
- c. Travel Agent University - <http://www.travelagentuniversity.com/>
- d. Recommend – <http://edu.recommend.com/courses/>

III. Travel Agent Rates & Discounts

- a. Vendor TA Websites
 - i. Check the TA websites for the vendors you use or frequently book
 - ii. Spirit Airlines - https://www.spirit.com/travel_portal_home-initial.aspx
 - iii. AM Resorts - <https://amrewards.amragents.com/>
 - iv. Marriott FAMtastic Rates - <https://hotelexcellence.marriott.com/home>
- b. Contact the property directly
- c. Inquire at the front desk at check-in

IV. Free Stuff (Cruises, Hotel Rooms, Tickets, etc.)

- a. Princess Cruise Onesource Academy – Commodore Graduation Cruise
 - i. You may bring 1 guest on your Complementary Cruise
 - ii. You will pay Taxes, Port Fees & Pre-paid Gratuities for each guest
 - iii. If you want to bring a 3rd or 4th guest they will have to pay for their fare at the rate stated
 - iv. You can pay to upgrade your Complementary Cruise Cabin
- b. Carnival Passport – Carnival Cruise-Ader Graduation Cruise (9001+ pts)
 - i. You may bring 1 guest on your Complementary Cruise
 - ii. You will pay Taxes, Port Fees & Pre-paid Gratuities for each guest
 - iii. You may not bring a 3rd or 4th guest
 - iv. You cannot pay to upgrade your Free Cabin
- c. Cunard Cruise Onesource Academy – Commodore Graduation Cruise
 - i. You may bring 1 guest on your Complementary Cruise
 - ii. You will pay Taxes, Port Fees & Pre-paid Gratuities for each guest
 - iii. If you want to bring a 3rd or 4th guest they will have to pay for their fare at the rate stated
 - iv. You can pay to upgrade your Complementary Cruise Cabin
- d. Norwegian Cruise- NCLU – PhD Degree Status Cruise
 - i. Free cruise is applicable for 1-2 guests only. 3-8 guests pay prevailing rates
 - ii. You will pay Taxes, Port Fees & Pre-paid Gratuities for each guest
 - iii. Must book at least five, NCL 7+ day cruises
- e. Windjammer Landing Resorts – Specialist Programme
 - i. 3 night/4 day COMPLIMENTARY all-inclusive stay for 2 people!
 - ii. One Spa rejuvenation treatment
 - iii. VIP status arrival
 - iv. Booking requirements apply to qualify (see website)
- f. Omni Hotels & Resorts – Free night's stay
- g. Disney Travel Agents – Free Park Tickets, Cruise & Park Ticket Discounts
- h. Legoland – Free Park Ticket & Discounts
- i. Universal Studios – Free Park Ticket & Discounts
- j. FAM Trips
 - i. Many vendors require you to be a specialist in order to qualify
 - ii. Some vendors offer them on an invitation only basis
 - iii. Most have a deeply discounted price that is due at time of registration (some are free)
 - iv. Airfare is not included. Some offer a reimbursement stipend after the FAM is completed
 - v. Some have a minimum booking requirement to qualify
 - vi. Booking requirements vary by vendor